

# Start your Career at a Top Company

Get Certified at  
One of India's Best B-Schools



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# HeadStart Education and NMIMS offer a Certificate in Sales Management with a Unique Placement Opportunity to Launch your Career in Sales

Designed by HeadStart Education and NMIMS, one of India's top 10 Business Schools, in partnership with leading companies, the Program is a blend of classroom sessions, projects, in-field work and industry exposure to help you build practical selling skills along with the knowledge and understanding needed to perform and grow in a Sales career

## Study at NMIMS

- Build a deep understanding of the Sales function
- Learn skills & techniques to sell effectively to trade & consumers
- Learn how to manage a field sales operation
- Understand the nuances of modern trade and account management
- Build skills to design & execute promotions, merchandising and pricing

## Jobs through HEADSTART

The best thing about this Program is HeadStart Education's 100% Placement Assurance for all successful Program Graduates

HeadStart has placement partnerships with several leading companies in India, and you will be placed in an entry-level role in the Sales function at a leading company in the telecom, FMCG, white goods or consumer electronics industries

Not only will you receive an attractive salary & benefits package, you will also get a head start over your competition!

## Who should apply

If you are a Graduate or Post Graduate from any Indian University with a desire to pursue a career in Sales and Marketing, then this is the ideal Program for you to build skills and launch your career. You should have...

- A Bachelor's Degree from any recognized University in India with a score of 50% marks or more
- A Consistent Academic record with 60% marks or more in X and XII grade
- Not more than 30 months of work experience
- A working knowledge of spoken and written English

Register on  
[www.eduheadstart.com](http://www.eduheadstart.com)  
and Start your Career Journey Today

Most of my career has been in sales. I spend 50% or more of my time with customers and employees, and I can't wait for it to be more than 50%

- Anne Mulcahy  
CEO Xerox



